



## Travel Agency Ticketing Instructions

For the **INTERMOT Köln** event to be held in **Cologne, Germany**, Lufthansa offers discounts to eligible passengers (Event participants, accompanying persons and guest speakers).

Discounts are applicable on any flight operated with a Lufthansa flight number. **Excluded are purely domestic German flights (i.e. origin German city, destination German city).**

The event fares must not be made public. Eligible passengers shall be informed that Lufthansa is the Official Airline to the event and that tickets can be purchased through an IATA / ARC Travel Agency or on a dedicated event booking platform. A link to this online booking platform must be provided by **Kölnmesse GmbH** on the event webpage [www.intermot-cologne.com](http://www.intermot-cologne.com)

**Discounts:** a **manual** calculation of the discounted fare is required. The discounts must be taken from the base published fare, with booking classes as shown below, which is published in the Computerized Reservation System (CRS) as an open fare - IATA fares as well as unique LH fares. These base fares can be retrieved in the CRS using the following entries (replace AAA with origin city code and BBB with the destination city code):

AMADEUS: FQD AAABBB/R,U/ALH  
GALILEO: FD AAABBB/LH  
SABRE: FQ AAABBB-LH  
SITA: FSD AAABBB/LH/EUR  
WORLDSPAN: 4F AAABBBSR-LH

### Agreed Discounts off Published Fares:

#### First and Business Class Fares:

**Booking Class F\* / C\*** 10 % discount  
**Booking Class D / Z\*\*** 0 % discount

#### Economy Class Fares:

**Booking Class B / P / G / K** 10 % discount  
**Booking Class M / H / Q\*\*** 0 % discount

\* Discount off the published F and C Class fares but the reservation must be booked in A and D Class respectively.

\*\* Although no discount is given off the D, Z, M, H and Q Class fares, the special conditions (i.e. minimum stay, advanced purchase period and maximum stay) shown below also apply to these fares.

**Point of Sale:** worldwide through the dedicated online booking platform, any IATA / ARC Travel Agency or Lufthansa office.

**Valid Destination/s:** **Cologne, Dusseldorf or Frankfurt (CGN, DUS, FRA)**

**Excluded are purely domestic German flights (i.e. origin German city, destination German city).**

**Valid Travel Period:** travel may not commence before **29.09.10** or after **10.10.10**

**Booking Class, Stopovers, Transfers, Cancellations, Refunds, Changes, Re-Issues, Combinations:** as per applicable base fare rule. **Exception: Discounts off the published F First Class fares to be booked in A Class. Discounts off the published C Business Class fares to be booked in D Class.**

**Advanced Purchase Period:** at least 3 days before departure

**Minimum Stay:** 2 days

**Maximum stay:** 1 month

**Flight application:** fares only apply on **any Lufthansa (LH) flight number including code-share flights operated by partner airlines**

**Fare basis / ticket designator:** use the fare basis of the base fare followed by **/MC11**

**Endorsement:** **valid on LH flight numbers only**

**Tour Code:** **LH9EVDE301**

**Airport fee / taxes:** applicable - no discount permitted

**Please note that misuse of these special fares and conditions (i.e. to any other destination besides Cologne, Dusseldorf or Frankfurt or for any departure date not between 29.09.10 and 10.10.10 will result in an ADM being raised to the applicable published fare level.**

For any questions, please contact your local Lufthansa Sales and Service Team and refer to the **Kölnmesse GmbH** MICE agreement stored in the Lufthansa intranet under: <https://eteaming.ebase.dlh.de/groups/mice-lh-meetings-events>